WAREHOUSE EMPLOYEES UNION
LOCAL NO. 730
HEALTH & WELFARE TRUST FUND

SECOND QUARTER 2012

ADMINISTRATIVE MANAGER'S REPORT

PROPRIETARY INFORMATION: THIS REPORT BELONGS TO WAREHOUSE EMPLOYEES UNION LOCAL NO. 730
HEALTH AND WELFARE TRUST FUND

SECOND QUARTER 2012
CONTRIBUTIONS AND EXPENSES

PLAN C

INCOME				
EMPLOYER	**RATE**	**HOURS**	**PARTICIPANTS**	**CONTRIBUTIONS**
ADAMS BURCH	$ 4.28	30,129.15	64	$ 128,953
COBRA			0	$ -
SELF PAY			0	$ -
TOTAL INCOME		**30,129.15**	**64**	**$ 128,953**

BENEFIT EXPENSES	**RATE**	**EXPENSE**	**AVG. HRLY COST**	**COMMENT**
DENTAL	$ 26.12	$ 4,858	$ 0.16	
DISABILITY		$ 505	$ 0.02	
LIFE/AD&D-ING	$ 0.209	$ 195	$ 0.01	$0.179 LIFE / $0.03 AD&D
OPTICAL CLAIMS[1]		$ 153	$ 0.01	
OPTICAL PROVIDER[2]	$ 0.65	$ 164	$ 0.01	
OC HMO	$ 580.30	$ 110,837	$ 3.68	
SUB TOTAL		$ 116,712	$ 3.89	

OPERATING EXPENSES	**RATE**	**EXPENSE**	**AVG. HRLY COST**	**COMMENT**
ADMINISTRATION	$ 18.22	$ 2,986	$ 0.10	
ADMINISTRATION HIPAA	$ 0.21	$ 34	$ -	
MISCELLANEOUS		$ 3,665	$ 0.12	
SUB TOTAL		$ 6,685	$ 0.22	
TOTAL EXPENSES		**$ 123,397**	**$ 4.11**	

SURPLUS (DEFICIT)		**$ 5,556**

AVG. HOURLY INCOME		**$ 4.28**
AVG. HOURLY EXPENSE		**$ 4.11**
SURPLUS (DEFICIT)		**$ 0.17**

[1] Includes 01/11-02/12 claims
[2] Includes 12/11-03/12 invoices

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SECOND QUARTER 2012
CONTRIBUTIONS AND EXPENSES

PLAN E

INCOME				
EMPLOYER	**RATE**	**HOURS**	**PARTICIPANTS**	**CONTRIBUTIONS**
EIGHT O'CLOCK COFFEE	$ 5.94	36,320.00	80	$ 215,741
GIANT RECYCLING	$ 5.94	12,750.00	26	$ 75,735
GIANT WAREHOUSE[1]	$ 5.94	127,943.00	274	$ 702,957
MCKESSON DRUG[2]	$ 5.94	16,787.07	103	$ 99,715
UNION LOCAL 730	$ 5.94	1,848.00	4	$ 10,977
WASHINGTON FOOD[3]	$ 5.94	3,161.50	7	$ 18,868
COBRA			7	$ 21,391
SELF PAY			17	$ 22,257
RETIREE SELF PAY			63	$ 122,143
TOTAL INCOME		**198,809.57**	**581**	**$ 1,289,784**

[1]Includes prior months adjustment
[2]Employer termed as of 4/21/12
[3]Includes payroll audit adjustment

BENEFIT EXPENSES	RATE	EXPENSE	AVG. HRLY COST	COMMENT
CIGNA OONSP	19%	$ 10,836	$ 0.06	
CIGNA HEALTH CARE[4]	$ 19.21	$ 57,572	$ 0.29	
DENTAL	$ 29.30	$ 51,509	$ 0.26	
DISABILITY		$ 14,634	$ 0.07	
DRUG	$ 0.80	$ 418,859	$ 2.11	
LIFE/AD&D-ING	$ 0.209	$ 16,506	$ 0.08	$0.179 LIFE / $0.03 AD&D
MEDICAL		$ 941,124	$ 4.73	
OPTICAL CLAIMS[5]		$ 766	$ -	
OPTICAL GVS/ASO[6]	$ 0.65	$ 562	$ -	
OPTICAL GVS/FULLY INSURED	$ 6.23	$ 7,594	$ 0.04	
RETIREE DRUG		$ 356,347	$ 1.79	
RETIREE HMO	$914.51/$1779.75	$ 229,947	$ 1.16	
SUB TOTAL		$ 2,106,256	$ 10.59	

OPERATING EXPENSES	RATE	EXPENSE	AVG. HRLY COST	COMMENT
ADMINISTRATION	$ 18.22	$ 27,114	$ 0.14	
ADMIN-RETIREE HMO	$ 5.50	$ 1,041	$ 0.01	
ADMIN-RETIREE RX	$ 1.83	$ 1,806	$ 0.01	
ADMINISTRATION HIPAA	$ 0.21	$ 352	$ -	
MISCELLANEOUS		$ 33,282	$ 0.17	
SUB TOTAL		$ 63,595	$ 0.33	

TOTAL EXPENSES	**$ 2,169,851**	**$ 10.92**

SURPLUS (DEFICIT)	**$ (880,067)**

AVG. HOURLY INCOME	**$ 6.49**
AVG. HOURLY EXPENSE	**$ 10.92**
SURPLUS (DEFICIT)	**$ (4.43)**

[4] Includes 03/12-04/12 invoices
[5] Includes 01/11-02/12 claims
[6] Includes 12/11-03/12 invoices

SECOND QUARTER 2012
MISCELLANEOUS EXPENSES

	ALL PLANS
MISCELLANEOUS EXPENSES	**AMOUNT**
ACTUARY	$ 1,136
ATLANTIC CAPITAL INVESTMENT MANAGER FEES	$ 5,283
COMPUFACTS	$ 350
CONFERENCE[1]	$ (1,585)
INVESTMENT PERFORMANCE SERVICES	$ 5,000
LEGAL	$ 17,360
MEETING	$ 1,479
PENN CAPITAL INVESTMENT MANAGER FEES	$ 1,532
PNC FEES	$ 3,492
POSTAGE	$ 1,123
PRINTING	$ 1,777
TOTAL	**$ 36,947**

[1]Reimbursement from Loc.730 Legal fund for 2012 IFBP conference expense

Miscellaneous charges are assigned on a pro-rated basis, based on participant counts.

2012
QUARTERLY RECAPS

PLAN C

INCOME	FIRST 2012	SECOND 2012	THIRD 2012	FOURTH 2012	TOTAL
CONTRIBUTIONS	$ 129,114	$ 128,953	$ -	$ -	$ 258,067
COBRA	$ 0	$ 0	$ -	$ -	$ 0
SELF PAY	$ 0	$ 0	$ -	$ -	$ 0
TOTAL INCOME	**$ 129,114**	**$ 128,953**	**$ -**	**$ -**	**$ 258,067**
BENEFIT EXPENSES					
DENTAL	$ 4,885	$ 4,858	$ -	$ -	$ 9,743
DISABILITY	$ -	$ 505	$ -	$ -	$ 505
LIFE/AD&D	$ 196	$ 195	$ -	$ -	$ 391
OPTICAL	$ -	$ 317	$ -	$ -	$ 317
OC HMO	$ 108,516	$ 110,837	$ -	$ -	$ 219,353
SUBTOTAL	$ 113,597	$ 116,712	$ -	$ -	$ 230,309
OPERATING EXPENSES					
ADMINISTRATION	$ 3,474	$ 3,020	$ -	$ -	$ 6,494
MISCELLANEOUS	$ 4,681	$ 3,665	$ -	$ -	$ 8,346
SUBTOTAL	$ 8,155	$ 6,685	$ -	$ -	$ 14,840
TOTAL EXPENSE	**$ 121,752**	**$ 123,397**	**$ -**	**$ -**	**$ 245,149**
SURPLUS (DEFICIT)	**$ 7,362**	**$ 5,556**	**$ -**	**$ -**	**$ 12,918**
					AVERAGE
AVG HOURLY INCOME	$ 4.28	$ 4.28	$ -	$ -	$ 4.28
AVG HOURLY EXPENSE	$ 4.04	$ 4.11	$ -	$ -	$ 4.08
SURPLUS (DEFICIT)	$ 0.24	$ 0.17	$ -	$ -	$ 0.20
TOTAL PARTICIPANTS	63	64	0	0	64

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2012
QUARTERLY RECAPS

PLAN E

INCOME	FIRST 2012	SECOND 2012	THIRD 2012	FOURTH 2012	TOTAL
CONTRIBUTIONS	$ 1,399,712	$ 1,123,993	$ -	$ -	$ 2,523,705
COBRA	$ 9,939	$ 21,391	$ -	$ -	$ 31,330
SELF PAY	$ 416	$ 22,257	$ -	$ -	$ 22,673
RETIREE SELF PAY	$ 115,889	$ 122,143	$ -	$ -	$ 238,032
TOTAL INCOME	**$ 1,525,956**	**$ 1,289,784**	**$ -**	**$ -**	**$ 2,815,740**
BENEFIT EXPENSES					
CIGNA OONSP	$ 2,616	$ 10,836	$ -	$ -	$ 13,452
CIGNA[1]	$ 11,560	$ 57,572	$ -	$ -	$ 69,132
DENTAL	$ 53,941	$ 51,509	$ -	$ -	$ 105,450
DISABILITY	$ 8,307	$ 14,634	$ -	$ -	$ 22,941
DRUG	$ 438,643	$ 418,859	$ -	$ -	$ 857,502
LIFE/AD&D	$ 17,287	$ 16,506	$ -	$ -	$ 33,793
MEDICAL	$ 911,360	$ 941,124	$ -	$ -	$ 1,852,484
OPTICAL	$ 7,382	$ 8,922	$ -	$ -	$ 16,304
RETIREES	$ 612,652	$ 586,294	$ -	$ -	$ 1,198,946
SUBTOTAL	$ 2,063,748	$ 2,106,256	$ -	$ -	$ 4,170,004
OPERATING EXPENSES					
ADMINISTRATION	$ 35,193	$ 30,313	$ -	$ -	$ 65,506
MISCELLANEOUS	$ 43,523	$ 33,282	$ -	$ -	$ 76,805
SUBTOTAL	$ 78,716	$ 63,595	$ -	$ -	$ 142,311
TOTAL EXPENSE	**$ 2,142,464**	**$ 2,169,851**	**$ -**	**$ -**	**$ 4,312,315**
SURPLUS (DEFICIT)	**$ (616,508)**	**$ (880,067)**	**$ -**	**$ -**	**$ (1,496,575)**
					AVERAGE
AVG HOURLY INCOME	$ 6.48	$ 6.49	$ -	$ -	$ 6.49
AVG HOURLY EXPENSE	$ 9.10	$ 10.92	$ -	$ -	$ 10.01
SURPLUS (DEFICIT)	$ (2.62)	$ (4.43)	$ -	$ -	$ (3.52)
TOTAL PARTICIPANTS	586	581	0	0	**584**
RETIREE HMO PARTICIPANTS	64	63	0	0	64
RETIREE DRUG PARTICIPANTS	326	329	0	0	328

[1]Due to billing issue February and March invoices were paid in 2nd Quarter

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2012
QUARTERLY RECAPS

ALL PLANS

INCOME	FIRST 2012	SECOND 2012	THIRD 2012	FOURTH 2012	TOTAL
CONTRIBUTIONS	$ 1,655,070	$ 1,418,737	$ -	$ -	$ 3,073,807
INTEREST & DIVIDENDS	$ 139,811	$ 126,763	$ -	$ -	$ 266,574
MISCELLANEOUS INCOME[1]	$ -	$ 997	$ -	$ -	$ 997
TOTAL INCOME	**$ 1,794,881**	**$ 1,546,497**	**$ -**	**$ -**	**$ 3,341,378**
BENEFIT EXPENSES					
CIGNA OONSP	$ 2,616	$ 10,836	$ -	$ -	$ 13,452
CIGNA	$ 11,560	$ 57,572	$ -	$ -	$ 69,132
DENTAL	$ 58,826	$ 56,367	$ -	$ -	$ 115,193
DISABILITY	$ 8,307	$ 15,139	$ -	$ -	$ 23,446
DRUG	$ 438,643	$ 418,859	$ -	$ -	$ 857,502
LIFE/AD&D	$ 17,483	$ 16,701	$ -	$ -	$ 34,184
MEDICAL	$ 911,360	$ 941,124	$ -	$ -	$ 1,852,484
OPTICAL	$ 7,382	$ 9,239	$ -	$ -	$ 16,621
OC HMO	$ 108,516	$ 110,837	$ -	$ -	$ 219,353
RETIREES	$ 612,652	$ 586,294	$ -	$ -	$ 1,198,946
SUBTOTAL	$ 2,177,345	$ 2,222,968	$ -	$ -	$ 4,400,313
OPERATING EXPENSES					
ADMINISTRATION	$ 38,667	$ 33,333	$ -	$ -	$ 72,000
MISCELLANEOUS	$ 48,204	$ 36,947	$ -	$ -	$ 85,151
SUBTOTAL	$ 86,871	$ 70,280	$ -	$ -	$ 157,151
TOTAL EXPENSE	**$ 2,264,216**	**$ 2,293,248**	**$ -**	**$ -**	**$ 4,557,464**
SURPLUS (DEFICIT)	**$ (469,335)**	**$ (746,751)**	**$ -**	**$ -**	**$ (1,216,086)**
					AVERAGE
AVG HOURLY INCOME	$ 6.75	$ 6.76	$ -	$ -	$ 6.76
AVG HOURLY EXPENSE	$ 8.52	$ 10.02	$ -	$ -	$ 9.27
SURPLUS (DEFICIT)	**$ (1.77)**	**$ (3.26)**	**$ -**	**$ -**	**$ (2.51)**
TOTAL PARTICIPANTS	**649**	**645**	**0**	**0**	**647**
FUND RESERVE	$ 17,724,627	$ 16,976,443			

[1] Interest payment on Reliastar Life Insurance rebate.

2011
QUARTERLY RECAPS

PLAN C

INCOME	FIRST 2011	SECOND 2011	THIRD 2011	FOURTH 2011	TOTAL
CONTRIBUTIONS	$ 99,720	$ 113,748	$ 125,877	$ 119,225	$ 458,570
COBRA	$ 0	$ 0	$ 0	$ 0	$ 0
SELF PAY	$ 0	$ 0	$ 0	$ 0	$ 0
TOTAL INCOME	**$ 99,720**	**$ 113,748**	**$ 125,877**	**$ 119,225**	**$ 458,570**
BENEFIT EXPENSES					
DENTAL	$ 4,768	$ 4,616	$ 4,514	$ 4,666	$ 18,564
DISABILITY	$ -	$ 255	$ 295	$ -	$ 550
LIFE/AD&D	$ 292	$ 283	$ 276	$ 286	$ 1,137
OPTICAL	$ 304	$ 262	$ 173	$ 193	$ 932
OC HMO	$ 95,649	$ 93,511	$ 97,238	$ 103,294	$ 389,692
SUBTOTAL	$ 101,013	$ 98,927	$ 102,496	$ 108,439	$ 410,875
OPERATING EXPENSES					
ADMINISTRATION	$ 3,229	$ 3,385	$ 3,189	$ 3,456	$ 13,259
MISCELLANEOUS	$ 4,636	$ 3,463	$ 4,014	$ 4,557	$ 16,670
SUBTOTAL	$ 7,865	$ 6,848	$ 7,203	$ 8,013	$ 29,929
TOTAL EXPENSE	**$ 108,878**	**$ 105,775**	**$ 109,699**	**$ 116,452**	**$ 440,804**
SURPLUS (DEFICIT)	**$ (9,158)**	**$ 7,973**	**$ 16,178**	**$ 2,773**	**$ 17,766**
					AVERAGE
AVG HOURLY INCOME	$ 3.86	$ 3.86	$ 4.13	$ 4.28	$ 4.03
AVG HOURLY EXPENSE	$ 4.21	$ 3.59	$ 3.60	$ 4.18	$ 3.90
SURPLUS (DEFICIT)	$ (0.35)	$ 0.27	$ 0.53	$ 0.10	$ 0.13
TOTAL PARTICIPANTS	60	63	63	63	62

2011
QUARTERLY RECAPS

PLAN E

INCOME	FIRST 2011	SECOND 2011	THIRD 2011	FOURTH 2011	TOTAL
CONTRIBUTIONS[1]	$ 2,603,079	$ 2,233,195	$ 1,855,270	$ 1,914,328	$ 8,605,872
COBRA	$ 2,577	$ 4,006	$ 7,580	$ 7,307	$ 21,470
SELF PAY	$ 1,695	$ 1,782	$ 12,575	$ 8,993	$ 25,045
RETIREE SELF PAY	$ 77,228	$ 79,754	$ 86,425	$ 113,421	$ 356,828
TOTAL INCOME	**$ 2,684,579**	**$ 2,318,737**	**$ 1,961,850**	**$ 2,044,049**	**$ 9,009,215**
BENEFIT EXPENSES					
A&G DISCOUNTERS	$ 10	$ -	$ -	$ -	$ 10
CIGNA OONSP	$ 15,815	$ 7,930	$ 15,415	$ 9,039	$ 48,199
CIGNA	$ 51,671	$ 52,247	$ 50,148	$ 47,120	$ 201,186
DENTAL	$ 74,852	$ 77,327	$ 77,157	$ 72,974	$ 302,310
DISABILITY	$ 22,370	$ 23,137	$ 31,446	$ 20,994	$ 97,947
DRUG	$ 575,373	$ 561,549	$ 527,850	$ 516,559	$ 2,181,331
E.A.P.	$ 5,946	$ 6,142	$ 6,129	$ 5,795	$ 24,012
LIFE/AD&D	$ 36,702	$ 37,917	$ 37,791	$ 35,670	$ 148,080
MEDICAL	$ 1,301,671	$ 1,619,727	$ 1,323,414	$ 1,322,454	$ 5,567,266
OPTICAL	$ 14,398	$ 15,485	$ 13,260	$ 13,077	$ 56,220
RETIREES	$ 484,576	$ 386,131	$ 437,672	$ 540,112	$ 1,848,491
SUBTOTAL	$ 2,583,384	$ 2,787,592	$ 2,520,282	$ 2,583,794	$ 10,475,052
OPERATING EXPENSES					
ADMINISTRATION	$ 52,534	$ 52,249	$ 49,621	$ 50,009	$ 204,413
MISCELLANEOUS	$ 71,989	$ 50,986	$ 59,406	$ 62,353	$ 244,734
SUBTOTAL	$ 124,523	$ 103,235	$ 109,027	$ 112,362	$ 449,147
TOTAL EXPENSE	**$ 2,707,907**	**$ 2,890,827**	**$ 2,629,309**	**$ 2,696,156**	**$ 10,924,199**
SURPLUS (DEFICIT)	**$ (23,328)**	**$ (572,090)**	**$ (667,459)**	**$ (652,107)**	**$ (1,914,984)**
					AVERAGE
AVG HOURLY INCOME	$ 6.13	$ 6.17	$ 6.28	$ 6.34	$ 6.23
AVG HOURLY EXPENSE	$ 6.18	$ 7.69	$ 8.42	$ 8.37	$ 7.67
SURPLUS (DEFICIT)	$ (0.05)	$ (1.52)	$ (2.14)	$ (2.03)	$ (1.44)
TOTAL PARTICIPANTS	980	928	932	926	**942**
RETIREE HMO PARTICIPANTS	46	47	45	59	49
RETIREE DRUG PARTICIPANTS	303	305	313	325	312

[1] As of 7/1/11 Jessup Logistics is no longer a participating employer

2011
QUARTERLY RECAPS

ALL PLANS

INCOME	FIRST 2011	SECOND 2011	THIRD 2011	FOURTH 2011	TOTAL
CONTRIBUTIONS	$ 2,784,299	$ 2,432,485	$ 2,087,727	$ 2,163,274	$ 9,467,785
INTEREST & DIVIDENDS	$ 139,907	$ 135,881	$ 146,730	$ 135,145	$ 557,663
MISCELLANEOUS INCOME[1]	$ 250	$ 8,949	$ 25,267	$ 224,808	$ 259,274
TOTAL INCOME	**$ 2,924,456**	**$ 2,577,315**	**$ 2,259,724**	**$ 2,523,227**	**$ 10,284,722**
BENEFIT EXPENSES					
A&G DISCOUNTERS[2]	$ 10	$ -	$ -	$ -	$ 10
CIGNA OONSP	$ 15,815	$ 7,930	$ 15,415	$ 9,039	$ 48,199
CIGNA	$ 51,671	$ 52,247	$ 50,148	$ 47,120	$ 201,186
DENTAL	$ 79,620	$ 81,943	$ 81,671	$ 77,640	$ 320,874
DISABILITY	$ 22,370	$ 23,392	$ 31,741	$ 20,994	$ 98,497
DRUG	$ 575,373	$ 561,549	$ 527,850	$ 516,559	$ 2,181,331
E.A.P.	$ 5,946	$ 6,142	$ 6,129	$ 5,795	$ 24,012
LIFE/AD&D	$ 36,994	$ 38,200	$ 38,067	$ 35,956	$ 149,217
MEDICAL	$ 1,301,671	$ 1,619,727	$ 1,323,414	$ 1,322,454	$ 5,567,266
OPTICAL	$ 14,702	$ 15,747	$ 13,433	$ 13,270	$ 57,152
OC HMO	$ 95,649	$ 93,511	$ 97,238	$ 103,294	$ 389,692
RETIREES	$ 484,576	$ 386,131	$ 437,672	$ 540,112	$ 1,848,491
SUBTOTAL	$ 2,684,397	$ 2,886,519	$ 2,622,778	$ 2,692,233	$ 10,885,927
OPERATING EXPENSES					
ADMINISTRATION	$ 55,763	$ 55,634	$ 52,810	$ 53,465	$ 217,672
MISCELLANEOUS	$ 76,625	$ 54,449	$ 63,420	$ 66,910	$ 261,404
SUBTOTAL	$ 132,388	$ 110,083	$ 116,230	$ 120,375	$ 479,076
TOTAL EXPENSE	**$ 2,816,785**	**$ 2,996,602**	**$ 2,739,008**	**$ 2,812,608**	**$ 11,365,003**
SURPLUS (DEFICIT)	**$ 107,671**	**$ (419,287)**	**$ (479,284)**	**$ (289,381)**	**$ (1,080,281)**
					AVERAGE
AVG HOURLY INCOME	$ 6.30	$ 6.36	$ 6.59	$ 7.21	$ 6.62
AVG HOURLY EXPENSE	$ 6.07	$ 7.39	$ 7.99	$ 8.03	$ 7.37
SURPLUS (DEFICIT)	**$ 0.23**	**$ (1.03)**	**$ (1.40)**	**$ (0.82)**	**$ (0.75)**
TOTAL PARTICIPANTS	**1,040**	**991**	**995**	**989**	**1,004**
FUND RESERVE	$ 18,828,689	$ 18,663,491	$ 18,120,154	$ 17,908,790	

[1] Qtr 1 - Litigation settlement - In Re Tricor - $246.03, Insurance Brokerage Antitrust Settlement - $4.00
Qtr 2 - Litigation Settlements - Able Lab $179.57, McKesson $8,218.05, Vytorin/Zetia $542.95
Court ordered restitution - AD&D - $8.11
Qtr 3 - Interior Metals Litigation Settlement - $25,266.77
Qtr 4 - McKesson payroll audit adjustment - $224,807.58

[2] Termed 10/1/10

SECOND QUARTER 2012
CONTRACT INFORMATION

COMPANY	PLAN	CURRENT RATES	CURRENT RATE EFF. DATE	NEXT RATE CHANGE DATE	CBA EXPIRATION
ADAMS BURCH	C	$4.28	08-01-11	08-11-12	06-29-13
EIGHT O'CLOCK COFFEE	E	$5.94	06-06-10	TBD	07-16-16
GIANT RECYCLING	E	$5.94	07-04-10	TBD	06-20-15
GIANT WAREHOUSE	E	$5.94	06-06-10	TBD	05-16-15
MCKESSON DRUG[1]	E	$5.94	07-01-10	TBD	06-30-12
UNION LOCAL 730	E	$5.94	06-06-10	TBD	FOLLOWS GIANT WAREHOUSE CBA
WASHINGTON FOOD	E	$5.94	11-01-10	TBD	10-31-12

[1] Termed as of 4/21/12

HEALTH AND WELFARE
DELINQUENCY REPORT
As of June 30, 2012

COMPANY	CONTRI. DATE	CONTRI AMOUNT DUE	AMOUNT PAID	DATE PAID	INTEREST DUE	DAMAGES DUE	INTEREST & DAMAGES DUE	INTEREST & DAMAGES PAID	DATE PAID	TOTAL DUE

NO DELINQUENCIES

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PENSION TRUST FUND